

Procedure to Participation in Expression of Interest (EOI)

(EOI Ref. no.: CC25NP017)

A. Summary of the package:

Sr. No.	Description	EOI Reference no.	Tender Fee (Rs.)	EMD (Rs.)
	For the following package contact person shall be Mr. Naman Patel ( <a href="mailto:naman.patel@tatapower.com">naman.patel@tatapower.com</a> ) & Mr. Vivek Mittal ( <a href="mailto:vivek.mittal@tatapower.com">vivek.mittal@tatapower.com</a> )			
1.	Leasing of available OPGW Dark fibers in NRSS and SEUPPTCL	CC25NP017	1,000 /-	10,00,000/-

For additional technical details and Pre-Qualification criteria for the subject EOI please refer Section C below.

B. Guidelines for Participating in EOI and Next Steps:

Interested bidders can participate by submitting the following up to **1500 hrs. Friday, 02<sup>nd</sup> August 2024:** -

1. Non-Refundable Fee, as indicated in table above, in the form of
  - a. Direct deposit in the following bank account and submit the receipt along with a covering letter clearly indicating the Tender Reference number –
 

Beneficiary Name – The Tata Power Co. Ltd.

Bank Name – HDFC Bank Ltd.

Branch Name – Fort Branch, Mumbai

Address – Maneckji Wadia Building, Nanik Motwani Marg, Fort, Mumbai

400023. Branch Code – 60

Bank & Branch Code – 400240015

Account No – 00600110000763

Account type – CC

IFSC Code – HDFC0000060

2. Bidders to also submit duly signed and stamped letter indicating name of authorized person, contact number and e-mail id (mandatory) on Bidder's letterhead. It is mandatory to mention EOI Reference no. in the said letter.
3. Earnest Money Deposit (EMD) of INR 10.00 Lakhs is not to be submitted now and it is required at a later stage along with Price bid submission in the form of Bank Guarantee.

Note: - Once the above-mentioned documents are received, Tata Power (**On behalf of NRSS and SEUPPTCL**) shall share the e-tender portal (ARIBA) link to interested bidder for submission of supporting documents as mentioned in Pre-qualification requirement.

It may be please noted that all future correspondence will be strictly done only with Interested Parties who have done the above steps in time with Authorized Person only through Tata Power e-Tender portal.

**While enquiry/EOI is being done by The Tata Power company Limited (TPCL), actual Agreement shall be entered into by respective legal entity (i.e. NRSS and SEUPPTCL) post approval of their respective board.**

Next Steps: Tata Power shall evaluate Bidders participating in EOI based on Pre-qualification criteria and technical aspect. Post completion of evaluation, Tata Power shall inform qualified Bidders and shall share further details of this proposal (i.e. Commercial T&C, Fiber Route coordinates, KMZ, etc.) through e-tender portal.

### Section C: **Technical Details & Pre-Qualification Criteria:**

#### **NRSS:**

NRSS XXXVI Transmission Limited has OPGW laid on its 110 KM Babai-Bhiwani Transmission Line. The Line emanates from Babai Sub-station of Rajasthan Vidyut Prasaran Nigam and terminates at Bhiwani Sub-station of Power grid at Bhiwani, Haryana. The line traverses through Neem Ka Thana, Sikar and Jhunjhunu districts of Rajasthan and Charkhi. Dadri and Mahendragarh districts of Haryana.

Currently, there are 12 cores of spare optical fibers available and NRSS XXXVI Transmission Limited is planning leasing of these spare optical fibers. It is plan to effective utilization of Transmission network by leasing this spare optical fiber. Route Details are mentioned in **Annexure-1**.

#### **SEUPPTCL:**

SEUPPTCL operates three 765kV and 400kV substations in UP. It has 790 ckt KM of 765kV transmission operating lines. Out of these 378kM Mainpuri - Bara and 93kM Mainpuri - Aligarh lines have OPGW. Route Details are mentioned in **Annexure-2**.

**Following is Pre-qualification Criteria for this EOI.**

<b>Pre-Qualification Criteria</b>			
<b>S No</b>	<b>Parameter</b>	<b>Tata Power Requirement</b>	<b>Documents To be submitted by Interested Party to ascertain meeting of Pre- qualification requirement</b>
<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>
1	Infrastructure	<p>1) Interested Party shall be in possession of valid Infrastructure provider Category-1 (IP-1) license with validity till the lease agreement period or Unified license/NLD license, granted by the Department of Telecommunications, Ministry of Communications, Government of India.</p> <p>2) Interested Party should be a telecom with telecom operator/ ISP provider registered in India with 100% ownership of Indian origin. or If Interested Party has a tie-up with a telecom operator or ISP provider which is registered in India, with 100% ownership of Indian origin. In this case, Tata Power reserves the right to qualify or disqualify the party based on the credentials submitted.</p>	<p>Interested party to submit applicable license copy.</p> <p>Interested Party to submit proof of ownership Or Partnership with telecom operator.</p>
2	Experience	<p>1) Interested Party should have proven experience of building and managing co location facilities and last miles as required to be integrated with OPGW as a service offering.</p> <p>2) Interested Party should be in the business of fiber usage/leasing for minimum period of 5 years in minimum 2 states of India.</p>	Interested Party to submit documentary evidence like purchase order copies/agreement copies.
3	Commercial Capability	Interested Party shall have average annual turnover of minimum 100 crore for last 3 years.	Profit and Loss statement, Balance Sheet, Cash flow Statements for the three preceding financial years duly audited and approved by authorized Audit Firm/ CA.

## Section D: Pre-requisite conditions

- 1) NRSS and SEUPPTCL intends to lease available/under construction OFC network to single operator/ multiple parties on single cable considering available capacity on any route.
- 2) NRSS and SEUPPTCL reserves the right to split the entire fiber network into full/ lots and sign agreement with multiple parties. The formation of lots if any shall be the sole responsibility of NRSS and SEUPPTCL.
- 3) Selected Partner is supposed to use Dark Fiber for their own use only and are not supposed to Sub-lease further. In case sub-leasing is necessary then Selected Partner must submit their requirement in writing to NRSS and SEUPPTCL. NRSS and SEUPPTCL reserves the right to allow / not allow sub- leasing. It will be at sole discretion of NRSS and SEUPPTCL and no explanation whatsoever shall be given if sub-leasing is not allowed. Also Selected Partner will be needed to disclose all relevant information as sought by NRSS and SEUPPTCL for such sub-leasing requirement.
- 4) Decision on lease of part or complete inventory will rest completely with NRSS and SEUPPTCL.
- 5) NRSS and SEUPPTCL will provide Fiber availability as 99% on best effort basis.
- 6) Period of lease would be for period of **05 years**. Interested bidders have to enter into lease agreement with NRSS and SEUPPTCL for the specified period.

## Section E: Contact Details

Following are contact details of Contact persons for this tender enquiry,

- i) **Mr. Naman Patel ([naman.patel@tatapower.com](mailto:naman.patel@tatapower.com)), Specialist, Corporate Contracts**  
**Phone: 022-67173960**
- ii) **Mr. Vivek Mittal ([vivek.mittal@tatapower.com](mailto:vivek.mittal@tatapower.com)), Group Head Contracts**  
**Phone: 022-67173996**

**ANNEXURE-1**

**List of Dark Fiber/OPGW for NRSS**

<b>Sr. No.</b>	<b>Route</b>	<b>OPGW capacity</b>	<b>Distance (km)</b>	<b>Fiber pair available for lease</b>	<b>Fiber Pair KM</b>	<b>Coordinates</b>	<b>Remarks</b>
1	400 kV Babai-Bhiwani Line	24	110.9	12	1330.8	27°51'1.24" 75°46'44.41" 28°43'21.82" 76°9'20.62"	Available

**ANNEXURE-2**

**List of Dark Fiber/OPGW for SEUPPTCL**

<b>Sr. No.</b>	<b>Route</b>	<b>OPGW capacity</b>	<b>Distance (km)</b>	<b>Fiber pair available for lease</b>	<b>Fiber Pair KM</b>	<b>Coordinates (Lat, Long) Deg.decimal</b>	<b>Remarks</b>
1	Mainpuri - Unnao	24	189	6	1134	27.218979°, 78.932950°	Under Construction (To be Commissioned by Dec'24)
						26.565686°, 80.553417°	
2	Gonda – Tanda & Gonda - Basti	24	94	6	564	27.033810°, 81.929608°	Under Construction (To be Commissioned by Dec'24)
						26.596748°, 82.591384°	
3	Mainpuri - Bara CKT 2	24	378	6	2268	27.218979°, 78.932950°	Available
						25.198671°, 81.654661°	
4	Mainpuri – Aligarh TL	24	94	6	564	27.218979°, 78.932950°	Available
						27.784244°, 78.287997°	
5	Mainpuri – PG TL	24	46	6	276	27.218979°, 78.932950°	Available
						27.216920°, 79.130014°	
6	Bara-Meja	24	33	6	198	25.198671°, 81.654661°	Available
						25.146768°, 81.937306°	
7	Meja – Rewa road	24	34	6	204	25.146768°, 81.937306°	Available
						25.365737°, 81.834447°	
				<b>Total</b>	<b>5208</b>		