



**OWNER:
THE TATA POWER COMPANY LIMITED**

**PROJECT MANAGER:
THE TATA POWER COMPANY LIMITED**

**TITLE OF WORK TO BE AWARDED:
CONTRACT OF AFFREIGHTMENT FOR SHIPMENT OF NON-COKING (THERMAL)
COAL FROM INDONESIA TO WEST COAST OF INDIA**

**ENQUIRY REFERENCE NO.:
TPCL/CC/FY25/MS002**

NOTICE INVITING EXPRESSION OF INTEREST (EOI) FOR-
**CONTRACT OF AFFREIGHTMENT FOR SHIPMENT OF NON-COKING (THERMAL)
COAL FROM INDONESIA TO WEST COAST OF INDIA**

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| Enquiry reference no.: TPCL/CC/FY25/MS002 |
| Title of Work: Contract of Affreightment for Shipment of Non-Coking (Thermal) Coal from Indonesia to West Coast of India |
| Type of Bidding: E-tendering / Two Part |
| Contact Details: EOI (Expression of Interest) shall be submitted strictly as per instructions given herein under Point no. 3 (a), (b), (c), (d) and addressed to both the following Email Ids: Mr. Meet Shah Contact no.: 022-67173945 / +91-9920880060 Email: meet.shah@tatapower.com Copy of all communications must be marked to (CC): Mr. Surendra Chandolkar Email: schandolkar@tatapower.com EOI submission mail must bear proper subject/title mentioning " EOI submission for - Contract of Affreightment for Shipment of Non-Coking (Thermal) Coal from Indonesia to West Coast of India (Tender Ref: TPCL/CC/FY25/MS002) Website: https://www.tatapower.com/tender/tenderlist.aspx |

The Tata Power Company Limited invites Expression of Interest (EOI) from interested parties for the e-Tendering Process of following Work Package:

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| Description | Contract of Affreightment: Shipment of Non-Coking (Thermal) Coal from Indonesia to West Coast of India |
| Power Station/ Location | The Tata Power Company Ltd. Trombay Thermal Power Station, Mahul Road, Chembur, Mumbai 400074, Maharashtra. |
| Estimated Quantity | 4800000 MT (+/- 20%) MOLCO for 24 months |
| Tender Fee | NIL |
| Bid Security (EMD) | NIL |
| Performance Bank Guarantee (CPBG) | NIL |

1. INTRODUCTION:

The Tata Power Company Limited (hereinafter referred to as "TPCL") is a leading Private Independent Power Purchaser (IPP) operating and maintaining Thermal, Hydro & Renewable Generation, Transmission & Distribution assets with capacity over 10000 MW across India. Tata Power imports about 2 to 2.5 Million Metric Tonnes per annum of Non-Coking (Thermal) Coal from Indonesia for their Trombay Thermal Power Station with Coal based Generation capacity of 770 MW. Coal Vessels are unloaded at Mumbai Harbour. TPCL is hereby inviting Expression of Interest from reputed and experienced parties for **Shipment of Non-Coking (Thermal) Coal from Indonesia to Mumbai in Geared Panamax or Geared Supramax Vessels.**

Bids are invited for entering into **Contract of Affreightment (COA)** starting 1st Oct 2024 to 30th Sept 2025 for a period of **12 Months for 2400000 MT (+/- 20%)** or up to 30th Sept 2026 for period of **24 Months for 4800000 MT (+/- 20%)** at the option of Tata Power

Interested parties fulfilling the qualification criteria will be required to submit their bids (upload in Ariba online platform) as per the Instructions to Bid.

2. SCOPE OF WORK:

Scope of work under this proposed contract shall include shipment of **3-4 cargos a month** of Non-Coking (Thermal) Coal of **60,000 to 70,000 MT ± 10 pct MOLOO during non-monsoon / 50,000 to 55,000 MT +/-10% MOLOO during monsoon** from Indonesia to Mumbai. Performing vessels shall be Geared Panamax or Geared Ultramax or Geared Supramax, capable of berthing and receiving/discharging coal at the Loading & Discharging Ports / Anchorages.

Bidders to note that above is generic description of scope of work and detailed Scope of Work/ Technical Specifications, Terms & Conditions shall be provided in the Bid Documents (at stage of Tender RFQ), which shall be made available to interested parties' submitting valid EOI.

3. EOI SUBMISSION GUIDELINES AND TIMELINES:

a) Interested parties meeting the "Bidder pre-qualification criteria" specified under point no. 4 in this document can request tender document and participate in the bidding process by submitting the Expression of Interest (EOI) Letter to the contact details mentioned below not later than deadline specified below. Request for Bid Document/EOI will not be entertained beyond this deadline.

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| Deadline for submission of EOI: | 03rd July 2024 |
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b) Expression of Interest letter to be submitted should include the following details:

- A covering letter duly stamped and signed by an authorized signatory clearly indicating the Tender Reference number and EOI to participate in the tendering process.
- Bidder to indicate authorized person name, contact number and e-mail id (mandatory) of the person to whom RFQ/ tender and all other communications to be addressed for this tender.

c) Interested bidders should submit the Expression of Interest (EOI) letter to below mentioned email addresses:

- Mails shall be addressed to (To): meet.shah@tatapower.com
- Must Mark a copy to (Cc): schandolkar@tatapower.com

EOI/ requests without complete information and communication as above within deadline shall be liable to be rejected and will not be considered further.

d) Detailed Bid Document (also referred as RFQ) shall be issued through Tata Power e-tender portal (Ariba System) only to the parties submitting a valid EOI as per terms mentioned in this document.

4. BIDDER PRE-QUALIFICATION REQUIREMENTS (PQR):

Interested parties to note that Bidder shall be required to fulfill the following bidder pre-qualification criteria in order to qualify for the subject work. Bidder will be required to submit relevant supporting documents to demonstrate their qualification during the bid submission stage against Tender document/RFQ.

4.1 TECHNICAL REQUIREMENT:

1. Bidder should be a vessel **owner of minimum of 2 ships** (a combination of Geared Panamax / Geared Supramax) and these vessels' age shall not be exceeding 15 years as on 31st May 2024. The vessels shall have rating of Lloyds 100 A1 or equivalent ISM accredited.
or
Bidder should have a **long-term charter of minimum 4 ships** (a combination of Geared Panamax or Geared Supramax) in their name or their subsidiary's name at the time of submission of Tender and these vessels' age shall not be exceeding 15 years as on 31st May 2024. The vessels shall have rating of Lloyds 100 A1 or equivalent ISM accredited.

Bidders to submit the necessary documents to this effect at the time of bid submission.

2. The Bidder should have carried at least **1.5 Million MT of coal/iron-ore/dry bulk mineral** on annual average basis during **last 3 financial years** to South Asia. Bidder to share the reference copy of COA/ CP (**unpriced**) for substantiating above experience.
3. Bidder should be a **designated shipping company** in the country where they are having registered office.
4. The Bidder should have a designated office or an agent in **Mumbai**.

Note for Technical Requirements: Specified experience shall be evaluated as on 31st May 2024. Bidder shall submit the relevant contract copy/order copy/performance certificate from client for substantiating above experience credentials. Formats for above requirements will be provided post submission of valid EOI. Reference work contracts which are not completely executed as on date and are presently under execution, shall be considered valid reference provided it has successfully completed at least 1 year of execution for such contract as on 31st May 2024.

4.2 FINANCIAL REQUIREMENT:

- a) Bidder shall have Average Annual Turn Over of not less than **INR 5 Billion or its equivalent in any other currency** during the **last three financial years**.
- b) Bidder will be required to submit copies of their **profit and loss account** and **audited Balance sheet** for the **last three preceding financial years**. In cases, where audited results for the last preceding financial year are not available, certification of financial statements from a practicing Chartered Accountant shall also be considered acceptable.

Note for Financial Requirements: Net Worth means the sum total of the paid-up share capital and free reserves for private / public limited companies and the Surplus Capital employed by owners in a proprietorship / partnership companies. Free reserves means all reserves credited out of the profits and share premium account but do not include reserves credited out of the revaluation of assets, write back of depreciation provisions and amalgamation. Further, any debit balance of profit and loss account and miscellaneous expenses to the extent not adjusted or written off, if any, shall be reduced from Reserves & Surplus. Other income shall not be considered for arriving at annual turnover.

5. BIDDING PROCESS:

Detailed Bid Document (also referred as RFQ) shall be issued through Tata Power e-tender portal (SAP Ariba System) only to the parties submitting a valid EOI as per terms mentioned in this Tender Notice.

Bidder to note that bidding for subject tender may be conducted through e-auction. Detailed bidding and auction process shall be detailed during RFQ/Bidding Stage.

The tendering/procurement activities for this Project are being managed from Tata Power's following Office address:

"The Tata Power Company Limited,
Smart Center of Procurement Excellence,
2nd Floor, Sahar Receiving Station,
Near Hotel Leela, Sahar Airport Road,
Andheri East, Mumbai-400059."

Pls note that, Bidders are currently required to submit EOI and relevant documents through Email addresses mentioned above only. No need to send physical mail/courier.