



12th August 2020



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Installed Capacity and Pipeline



GENERATION PORTFOLIO – 30% CLEAN & GREEN

					Clean and Green Break-up				
Business Model	MW	%	Thermal	Clean & Green Total	Hydro	Waste Heat Recovery/ BFG	Wind	Solar	
Captive	429	4.0%	174	255	-	255	-	-	
Merchant	246	2.3%	-	246	126	120	-	-	
PPA/ Fixed Tariff (Bid/ Others)	4,636	43.1%	4,338	298	298	-	-	-	
PPA/ Fixed Tariff (Renewables)	2,637	24.5%	-	2,637	H	-	932	1,705	
Regulated tariff	2,775	25.8%	2,328	447	447	-	-	-	
Tolling/Fixed Tariff	40	0.4%	40	-	-	-	-	-	
Total Capacity w/o Platform	10,762	100.0%	6,880	3,883	871	375	932	1,705	
Thermal under Platform - PPA based	1,980		1,980	-	-	-	-	-	
Total Capacity incl Platform	12,742		8,860	3,883	871	375	932	1,705	

CURRENT T&D PORTFOLIO

Transmission (Regulated)	CKM
Mumbai Transmission	1,206
Powerlinks JV	2,325
Total	3,531

Distribution (Regulated)	Consumers in Lac
Mumbai Dist License	7
Delhi Dist License	17
Central Odisha License	27
Ajmer Distribution Franchisee	2
Total	53

LARGE SOLAR PROJECTS PIPELINE

Customer	State	Capacity (MW)
UPNEDA	UP	100
Dholera (GUVNL)	GJ	250
Raghanesda (GUVNL)	GJ	100
Dholera - II	GJ	50
Netmagic (Group Captive)	MH	50
Tata Power - Distribution	RJ	150
GUVNL	GJ	120
MSEDCL	MH	100
Tata Power - Distribution	RJ	225
Total		1145

In addition 370 MW won recently; letter of award awaited

SOLAR LARGE EPC ORDER BOOK

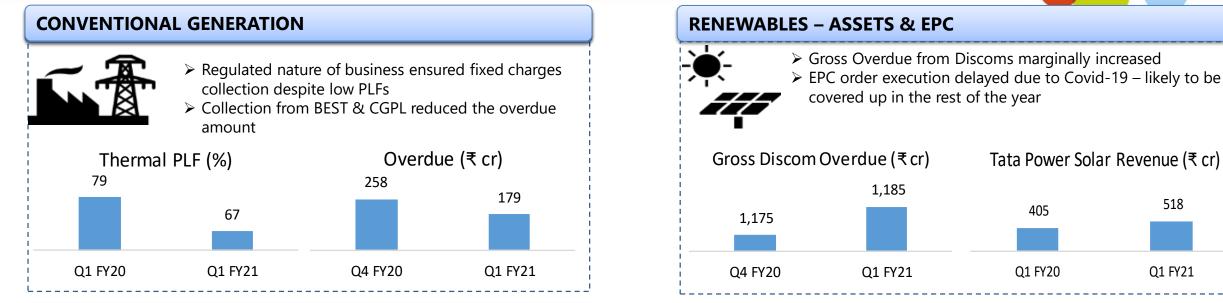
Customer	Capacity (MW)
TPREL*	870
Open Access Customers	68
NTPC	780
THDC	50
GIPCL	100
GSECL	65
Total Capacity	1933
Total Order Book	8700

* Excluding Netmagic Project which has been constructed but not yet commissioned

TATA POWER

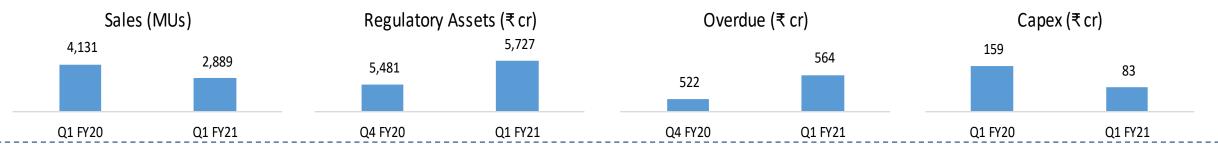
Covid 19 – Impact on business





DISTRIBUTION (EXCLUDING CESU)

- While Sales (in Mus) was down 29-35% across the 3 distribution areas compared to Q1 FY 20, demand has picked up from June and is almost close to pre-Covid levels now
- > Regulated nature of business has largely protected returns though Regulatory Assets have gone up due to reduced sale MUs
- > Capex has also been deferred due to Covid-19 as well as pending DPR approvals



Operational parameters have been compared to Q1 FY 20 and financial parameters have been compared to Q4 FY 20



Quarter Highlights



DESPITE COVID-19 IMPACT ON EPC BUSINESSES & INITIAL CESU INVESTMENT, CGPL & LOWER FINANCIAL COSTS SUSTAIN PROFIT Underlying EBITDA (Including Share of PAT (before Discontinued and **Reported EBITDA** exceptional items) JVs & Associated) Q1 FY20 Q1 FY21 Q1 FY20 Q4 FY20 Q1 FY21 Q4 FY20 Q4 FY20 Q1 FY21 Q1 FY20 2,013 2,037 2,210 2,328 2,214 2,463 377 291 285 7.8% 10.1% 22.8% **4.9%** 2.0% 1.2% **Renewables EBITDA** CGPL & Coal Cluster – Net Profit Q1 FY21 Q1 FY20 Q1 FY20 Q4 FY20 Q4 FY20 Q1 FY21 (38)21 (76) 558 588 663 5.4%^T 11.4% Receivables Net External Debt Q1 FY21 Q1 FY20 Q4 FY20 Q1 FY21 Q1 FY20 Q4 FY20 4,456 4,742 5,129 43,578 40,099 45,704

Note: Previous period numbers have been restated to include Tata Projects



MAJOR PROGRESS IN DIVESTMENT TARGETS WHILE ROBUST RENEWABLE GROWTH CONTINUED THROUGH THIS QUARTER

<u>Closure of various divestments while growth vehicle for</u> <u>Renewable is being established:</u>

Preferential Equity Issue of ₹ 2,600 crore

Shareholders approve issue of 49.057 cr shares at ₹ 53 to Tata Sons

Sale of ships completed

USD 138 million out of sale consideration of USD 212.76 million realized from sale of ships by end of June; balance received in July

3 In-principle Board approval for InvIT

Discussions in progress with investors – transaction expected to be completed by early Q4 FY 21

Merger of CGPL & TPSSL into Tata Power

In-principle approval from the Board subject to NCLT & other Reg approvals; significant synergies from the merger expected

Growth in focused business areas continue:

TPREL pipeline grows to 1,145 MW Solar Assets

Awarded LoA for 120 MW from GUVNL, 100 MW from MSEDCL & 225 MW from Tata Power – Distribution; won another 370 MW - LoA awaited

2 *Robust growth in Solar EPC business*

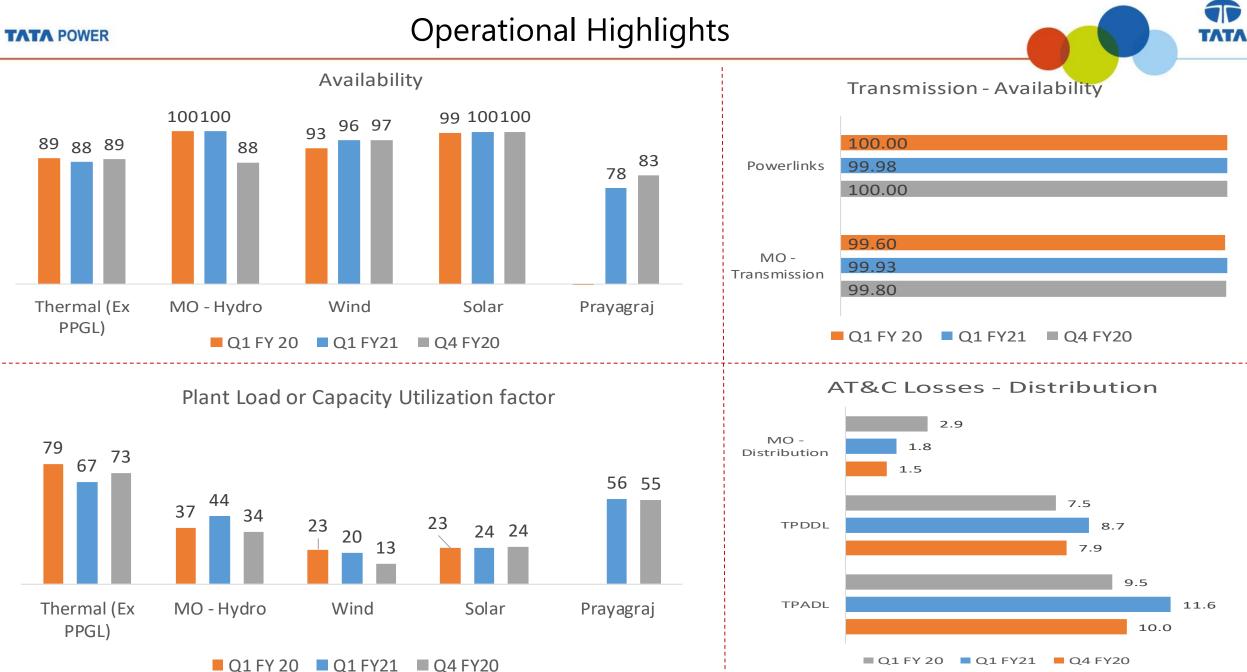
Order book grows to c. \gtrless 8,700 crore - \gtrless 4,900 crore order from outside the group (NTPC orders of \gtrless 4,000 crore)

51% JV (TPCODL) takes over operation of Central Odisha

Vesting order signed and JV formed; operations taken over from $1^{st}\ Jun\ 20$

Expansion of EV Charging network

Launched expansion of smart EV charging points from 170 to over 700 by FY 21 under the brand name Tata Power 'EZ Charge'; MoU with MG Motors offering end-to-end EV charging solutions to MG dealerships pan India



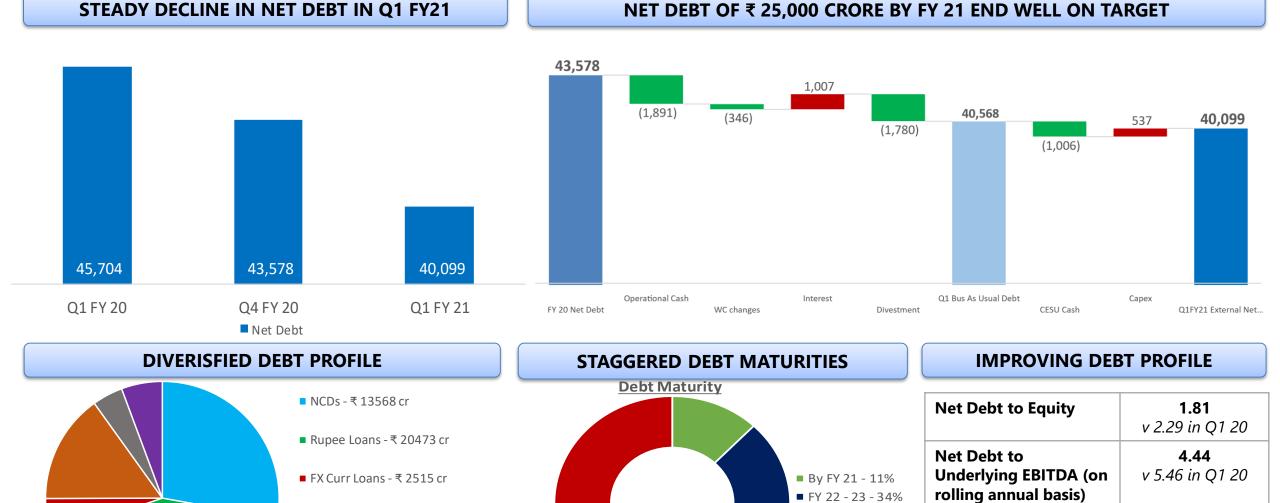
TATA POWER Operational cash flow & Divestment achieves debt reduction

Comm Papers - ₹7388 cr

■ Related Party Loans - ₹ 2065 cr

Cash Credit & Others - ₹2764 cr





FY 24 - 25 - 22%

FY 25 - 30 - 26%

Wtd Avg Interest Costs

Avg LT debt Maturity

9

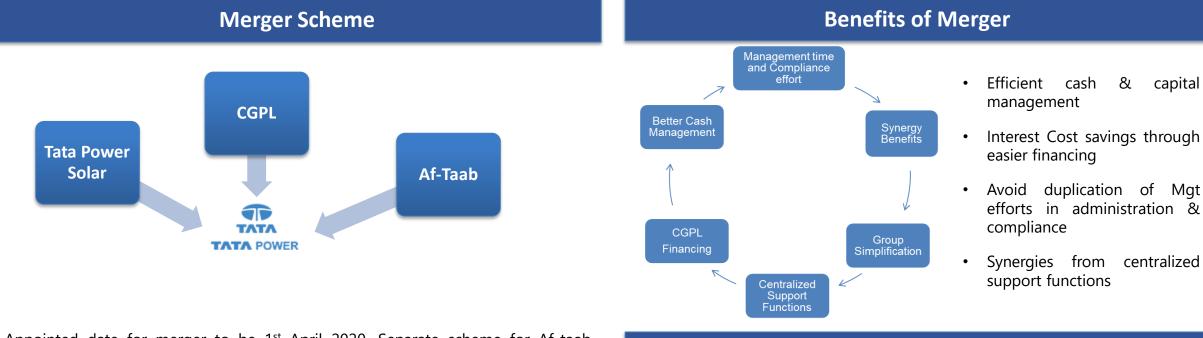
8.2%

v 8.9% in Q1 20

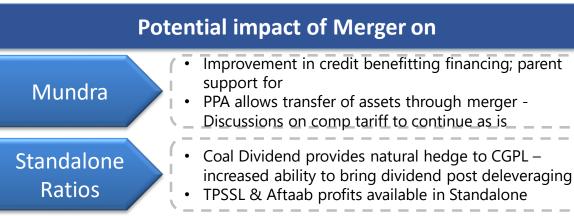
8.3 yrs

TATA POWER

FISCAL CONSOLIDATION TO EFFICIENTLY MANAGE RESOURCES ACROSS BUSINESS – ENHANCING BALANCE SHEET STRENGTH



- Appointed date for merger to be 1st April 2020. Separate scheme for Af-taab merger as it requires RBI approval
- Process will be carried out through the NCLT process under provisions of Companies Act 2013
- Subsidiaries to be transferred to TPCL on going concern basis and all contracts to be transferred to TPCL – requisite approvals/concurrence to be sought from counter parties
- No consideration payable by TPCL given these are schemes of amalgamation of 100% subsidiaries



TATA

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Financial Results – Q1 FY21

Consolidated Performance – Q1 FY 21 Vs Q1 FY 20



	Op In	come	EBIT	DA^^	PAT		
Particulars	Q1 FY21	Q1 FY 20	Q1 FY21	Q1 FY 20	Q1 FY21	Q1 FY 20	
Consolidated (line item 13 SEBI Results)	6,671	7,567	2,037	2,210	268	243	
Standalone & Key Subsidiaries							
Tata Power (Standalone)	1,469	1,854	649	983	68	339	
CGPL (Mundra UMPP)	1,742	1,823	270	167	(155)	(247)	
MPL (Maithon Power)*	638	814	186	329	68	141	
TPDDL (Delhi Discom)**	1,758	2,278	359	343	119	113	
TPTCL (Power Trading)	58	46	13	18	8	9	
Tata Power Solar (Solar Mfg)	405	518	(15)	39	(26)	13	
TPREL Standalone (Renewable Power)	260	233	232	212	15	20	
WREL (Renewable Power)	331	349	314	328	108	100	
Coal SPVs (Investment Companies)	0	0	12	(1)	(73)	(215)	
TERPL (Shipping Co)	265	291	95	84	65	40	
TP Central Odisha Ltd (CESU)***	268	-	(36)	-	(32)	-	
TPIPL (Overseas Investment Co)	-	-	22	25	18	22	
Others	187	215	43	55	5	12	
TOTAL - A	7,382	8,422	2,145	2,581	188	346	
Joint Venture and Associates^					177	253	
TOTAL - B	7,382	8,422	2,145	2,581	365	599	
Eliminations#	(711)	(855)	(108)	(371)	(74)	(314)	
Exceptional Items	-	-	-	-	-	(23)	
Discontinued operations	-	_	_	_	(23)	(19)	
TOTAL - C	6,671	7,567	2,037	2,210	268	243	

*TPCL stake-74%; **TPCL stake-51%; *** TPCL stake-51% ^Tata Projects has been declassified as Asset Held for Sale from Q4FY 20 and PYQ numbers have therefore been restated

Eliminations include inter-company transactions

Mincluding other income



Op Income EBITDA PAT **Particulars** % Share Q1 FY **Q1** Q1 FY Q1 FYQ1 Q1 **FY21** 20 **FY21** 20 **FY21** 20 Coal Companies (KPC, 30% / 26% 1,781 2,083 352 355 85 157 BSSR, AGM) **Coal Infrastruture Companies** 30% 78 75 48 53 74 50 (NTP) **Powerlinks Transmission Ltd** 51% 15 17 14 15 12 14 Industrial Energy Ltd 57 58 41 43 23 23 74% **Resurgent Power** (3)(5)26% 246 24 0 74 Tata Projects ** 48% 815 1,258 46 97 (35)12 Others JVs (including 31 3 16 6 1 adjustments) 20 **584** 253 **Total- Joint Ventures** 3,496 606 177 3.012

** Tata Projects has been declassfied as Asset held for Sale and all previous period numbers have been restated



Particulars	Q1 FY21	Q1 FY 20	Qtr Var
Adjusted Business EBITDA	2,214	2,463	(249)
Less: PAT of JV Companies	177	253	(76)
KPC	70	141	(71)
BSSR	15	17	(2)
Coal Infra	53	50	3
Powerlinks	12	14	(1)
IEL	23	23	(1)
Tata Projects	(35)	12	(47)
Resurgent	24	(5)	29
Others	15	1	14
Reported EBITDA	2,037	2,210	(173)
Less: Depreciation	644	620	25
Less: Finance Cost	1,089	1,144	(55)
PBT as per line item no.5 in Adv	303	446	(143)



Particulars	Q1 FY21	Q1 FY 20	Qtr Var	Quarter Variance Remarks
Operating Income	6,671	7,567	(895)	Lower demand, fuel costs and Solar EPC projects revenue
Operating Expenses	4,722	5,465	743	Lower fuel costs
Operating Profit	1,950	2,102	(152)	
Other Income	87	108	(20)	Lower mutual fund income
EBITDA	2,037	2,210	(173)	
Interest cost	1,089	1,144	55	Lower borrowings and interest rate
Depreciation	644	620	(25)	Capacity addition in TPREL & CESU acquisition
PBT before share of JV	303	446	(143)	
Share of profit of Assoc and JV	177	253	(76)	Lower profits from coal companies & Tata Projects
PBT after share of JV	480	699	(219)	
Tax Expenses	189	414	224	Changes in tax regime
Net profit before				
exceptional &	291	285	6	
discontinued ops				
Profit from discontinued operations (Defense)	(23)	(19)	(4)	
Net Profit for the Period before exceptional	268	266	2	
Exceptional item gain/(loss)	-	(23)	23	
Net Profit for the Period *	268	243	25	

* As per line item 13 in the SEBI Advt



Particulars	Q1 FY21	Q1 FY 20	Qtr Var	Quarter Variance Remarks
Operating Income	1,469	1,854	(385)	Lower Demand due to Covid-19; lower carrying cost on Reg Assets and interest entitlement in Distribution and lower PLF in Standalone Wind due to lower wind speed
Operating Expenses	909	1,245	335	Lower fuel costs
Operating Profit	559	609	(49)	
Other Income	90	374	(284)	Lower dividend from Domestic JVs
EBITDA	649	983	(333)	
Interest cost	391	387	(4)	
Depreciation	163	163	(0)	
PBT	95	433	(338)	
Tax Expenses	27	94	67	
PAT (before exceptional items)	68	339	(271)	
Exceptional item net of tax	-	(23)	23	
PAT for the period*	68	316	(248)	
Discontinued operation PAT/ (loss)	(23)	(19)	(4)	
PAT for the period after discontinued operations**	45	297	(252)	

* Line no.9 of advertisement

** Line no.11 of advertisement



Particulars	Q1 FY21	Q1 FY 20	Qtr Var	Quarter Variance Remark
Generation (MUs)	6,350	7,003	(653)	
Sales (MU)	5,857	6,459	(602.1)	
Availability (%)	78%	81%	-3%	
PLF (%)	70%	77%	-7%	
HBA Coal Index	64.8	84.1	19.3	
FOB price of coal (USD/T)	48.1	53.1	5.1	
Average GCV of Coal (kcal/kg)	5,521	5,047	474	
Revenue (₹ /Unit)	2.97	2.85	0.12	
FOB Fuel under recovery (₹ /Unit)	(0.46)	(0.46)	-	
Financials				
Operating Income	1,742	1,823	(81)	Lower fuel cost
Operating Expenses	1,472	1,659	(187)	
Operating Profit	270	164	106	
Other Income	3	3	0	
EBITDA	273	167	107	
Interest & Finance Cost	296	286	(10)	Higher factoring and supplier credit costs
Depreciation	132	128	(4)	
PAT	(155)	(247)	92	



Coal Company - KPC	Q1 FY21	Q4 FY20	Q3 FY20	Q2 FY20	Q1 FY20
Coal Mined (MT)	14.5	14.9	15.4	16.8	14.1
Coal Sold (MT)	14.3	15.0	16.4	15.4	15.0
HBA	58.0	66.6	64.8	67.3	84.1
FOB Revenue (USD/T)*	49.1	53.8	52.9	55.4	58.9
Royalty (USD/T)	6.9	7.5	7.2	7.7	8.2
Net Revenue after royalty (USD/T)	42.1	46.3	45.7	47.6	50.7
Cost of Production (USD/T)	31.9	35.6	36.1	39.7	34.6
COGS (\$/T) - Including Inv Movement	31.9	36.7	38.4	36.1	36.7
Gross Profit (USD/T)	9.9	10.0	9.6	11.6	14.0

Despite pressure on coal prices, gross profit has been maintained around the same levels. However, due to lockdown in most of the markets, shipments were affected leading to lower sales this quarter.

CGPL and Coal companies – performance



Fig in ₹ Cr

CGPL	Q1 FY21	Q1 FY 20	Qtr Var
Revenue	1,742	1,823	(81)
EBITDA	270	167	103
PAT	(155)	(247)	92

Coal & Infrastructure Business	Q1 FY21	Q1 FY 20	Qtr Var
Revenue	2,135	2,449	(314)
EBITDA	527	513	14
PAT	139	38	101
Net PAT	(16)	(209)	193
Net PAT (w/o one-offs)	21	(76)	96

One-offs: SCED scheme in CGPL; Provision for taxes on dividend

Maithon Power Limited - Highlights



Particulars	Q1 FY21	Q1 FY 20	Qtr Var	Quarter Variance Remarks
Generation (MUs)	1,557	1,740	(183)	
Sales (MU)	1,412	1,663	(251)	
Availability (%) (Plant)	96%	89%	8%	
PLF %	68%	76%	-8%	Surrender of power by procurers
Financials				
Operating Income	638	814	(176)	Lower offtake and fuel costs
Fuel Costs	381	426	45	
Other Operating expense	73	81	8	
Operating profit	184	306	(229)	PY includes ATE order for Ash Disposal and carrying cost on Reg Assets
Other Income	2	22	(20)	PY includes ATE order for delayed payment charges
EBITDA	186	329	(143)	
Interest cost	39	54	14	Lower WC due to Reg Assets liquidation
Depreciation	61	61	(1)	
PBT	85	214	(129)	
Taxes	17	74	(56)	Change in tax regime
PAT	68	141	(73)	

Reduction in coal advances utilising the LC facility allowed by CIL & subsidiaries

> Contracts for FGD signed and work on the FGD continued well during the lockdown too. All statutory clearances in place

Work on railway project is underway



Key Indicators	Q1 FY21	Q1 FY 20	Qtr Var	Quarter Variance Remarks
Purchase (Mus)	2,073	2,858	(785)	
Sales (Mus)	1,917	2,665	(748)	Demand down due to Covid-19 lockdowns
Revenue Per Unit	8.73	8.19	0.54	
PPC	5.69	5.93	0.25	
AT&C losses (%)	8.68%	7.48%	-1.20%	
Financials				
Income from Operation	1,702	2,211	(510)	
Power Purchase	1,179	1,696	516	Lower sales and lower average cost of purchase
Other Operating Exp.	184	201	17	
Operating Exp.	1,363	1,896	533	
Operating Profit	339	315	23	
Other Income	21	28	(7)	
EBITDA	359	343	16	
Interest/Finance Charge	87	89	2	
Depreciation	87	80	(7)	
PBT	185	174	12	
Current Tax	67	61	6	
PAT	119	113	6	



Particulars	Q1 FY21	Q1 FY 20	Qtr Var	Quarter Variance Remarks
Capacity - Total (MW)	1,136	974	162	
Capacity - Wind (MW)	354	354	-	
Capacity - Solar (MW)	782	620	162	
Generation (MUs)	606	514	92	
Sales (MUs)	598	507	91	
Avg PLF (%) - Solar	27%	25%	1%	
Avg PLF (%) - Wind	20%	22%	-2%	Delayed start of wind season
Financials				
Operating Income	260	233	27	Additional generation from 160 MW comissioned offset by lower wind PLFs
Operating expenses	37	30	(6)	End of free O&M for three wind sites
Operating profit	223	203	21	
Other income	9	9	(0)	
EBITDA	232	212	21	
Interest cost	123	104	(19)	Interest charged to P&L for capacity addition
Depreciation	88	76	(12)	Capacity addition & GSW now included
PBT	21	31	(10)	
Тах	6	12	6	Change in tax regime
PAT	15	20	(4)	

> The Company received LOI from GUVNL for 120 MW, from MSEDCL for 100 MW & from Tata Power Distribution for 225 MW

> Supplementary PPA for safeguard duty agreed for MSEDCL operational projects; discussions in progress with KREDL

Self O&M at certain wind sites have improved availability

Walwhan Renewable Energy - Highlights



Particulars	Q1 FY21	Q1 FY 20	Qtr Var	Quarter Variance Remarks
Capacity - Total (MW)	1,010	1,010	-	
Capacity - Wind (MW)	146	146	-	
Capacity - Solar (MW)	864	864	-	
Generation (MUs)	464	487	(22)	
Sales (MUs)	461	483	(22)	
				Load curtailment in Southern states offset by higher generation due to operational improvement
Avg PLF (%) - Solar	21%	22%	-2%	initiatives
Avg PLF (%) - Wind	24%	21%	2%	Improved availability at wind sites
Financials				
Operating Income	331	349	(19)	Lower solar PLFs
Operating expenses	28	28	0	
Operating profit	303	321	(19)	
Other income	11	7	5	
EBITDA	314	328	(14)	
Interest cost	103	113	10	Lower interest rate & debt repayments
Depreciation	72	72	0	
PBT	139	143	(4)	
Тах	31	43	11	Change in tax regime
PAT	108	100	8	



Particulars	Q1 FY21	Q1 FY 20	Qtr Var	Quarter Variance Remark
Operating Income	405	518	(113)	Covid-19 impact mainly on Large EPC projects and products business; Rooftop has been broadly in line with last year
Operating expenses	422	486	64	
Operating profit	(17)	32	(49)	
Other income	2	6	(5)	
EBITDA	(15)	38	(54)	
Interest cost	6	17	11	Lower working capital with increased advances from developers
Depreciation	5	4	(0)	
PBT	(26)	17	(43)	
Tax	-	4	4	
PAT	(26)	13	(39)	

> Order pipeline of 1.9 GW for total value of ₹ 8,700 crore



				Q1	FY 21				Q4 FY20	Q1 FY 20
Key indicators	TPREL^	WREL	TPC Wind & Solar Assets*	Others#	Conso Renewable s (without EPC) (Notes)	TPSSL	Eliminations	Conso Renewable s (with EPC) (Notes) After Elimination	Conso Renewable s (with EPC) (Notes) After Elimination	s (with EPC) (Notes) After
Capacity (MW)	1,136	1,010	379	101	2,627	-	-	2,627	2,627	2,470
Revenue	260	331	58	28	678	405	(233)	850	968	966
EBITDA	232	314	43	24	613	(15)	(9)	588	558	663
PAT	15	108	5	(1)	128	(26)	(3)	99	88	149
Net Worth	5,046	2,408	223	117	7,793	625	(1,913)	6,505	6,523	6,226
Gross Debt #	5,938	4,959	462	672	12,030	456	(543)	11,944	11,167	12,191
Net Debt	5,892	4,695	462	669	11,717	247	(543)	11,421	10,662	11,815
^ TPREL standalone *Tata Po	wer standalone #	Tata Power S	olar (Chirastha	ayee Solar Lto	I), Indorama &	Vagarai				



Particulars	Q1 FY 21	Q4 FY20	Q3 FY20	Q2 FY20	Q1 FY20
Regulated Equity					
Mumbai Operation	4,018	3,952	3,799	3,887	3,903
Jojobera	522	522	522	522	522
Tata Power Delhi Distribution (100%)	1,617	1,541	1,511	1,500	1,485
Maithon Power Limited (100%)	1,440	1,440	1,440	1,440	1,388
Industrial Energy Limited (100%)	716	716	716	666	666
Powerlinks Transmission (100%)	467	467	467	467	468
Total	8,779	8,638	8,455	8,482	8,431
Regulated Assets					
Mumbai Operation	1,434	1,383	1,724	1,869	2,112
Tata Power Delhi Distribution (100%)	5,423	5,222	4,850	4,574	4,742
Maithon Power Limited	(155)	(135)	(281)	26	(43)
Total	6,702	6,470	6,293	6,469	6,811



PARTICULARS	CONSOLIDATED							
PARTICULARS		Q1 FY 21		Q1 FY 20	Q4 FY 20			
	Rupee	Forex	Total	Total				
Long term	29,892	2,529	32,421	32,284	32,695			
Short term	10,152	2,065	12,217	13,554	11,844			
Current Maturity of LT	4,135	-	4,135	3,130	3,836			
Total Debt	44,179	4,594	48,773	48,968	48,376			
Less: Cash			6,609	1,373	2,775			
Less: Debt against								
dividend in Coal SPVs			2,065	1,891	2,023			
Net External Debt			40,099	45,704	43,578			
Equity			22,192	19,993	21,898			
Net Debt to Equity			1.81	2.29	1.99			



		Total	Gross Debt (L	T + ST)		
Company	30th June	31st March	Dec / (lnc) -	30th June	Dec / (Inc) -	Quarterly movement Remarks
	2020	2020	3 months	2019	12 months	
CGPL	8,062	8,797	735	9,074	1,013	Reduction of working capital debt
Coal SPVs^	4,572	5,162	589	4,928	356	Repayment of loans partially offset by currency
	4,372	J,102	203	4,520	220	depreciation
TPDDL	3,187	3,451	264	3,361	175	Reduction of working capital debt
WREL	4,959	5,119	160	4,831	(128)	Repayment of loans
TPREL	4,919	5,291	372	4,877	(42)	Repayment of loans
TPSSL	207	0	(207)	205	(2)	Working capital debt
Maithon	2,096	2,074	(22)	2,470	374	Working capital debt
TATA Power	20,210	17,696	(2,514)	17,924	(2,286)	LTRO borrowing for repayments due in July
Others	562	787	225	1,298	736	Repayment of loans in Chirasthayee Solar
Total Debt	48,773	48,376	(397)	48,968	195	







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